

2020
Annual REPORT



Opening doors to opportunities in every way.



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BEAUBEAR

AGENDA – June 1, 2020

1. **Call to order:**
 - a. Approval of Agenda
 - b. Moment of silence
 - c. Establish a quorum present
 - d. Introductions

2. **Reading and approval of the minutes of the last meeting**

3. **Reports:**
 - a. Auditor
 - b. President and Chief Executive Officer's Message
 - c. Audit Committee
 - d. Governance Committee

4. **Re-approval of Recommendations from 2019:**
 - a. Appointment of Auditor
 - b. Board of Director Reimbursement of Expenses
 - c. Board of Director Remuneration

5. **Recommendations of the Board of Directors 2020:**
 - a. Appointment of Auditor
 - b. Board of Director Reimbursement of Expenses
 - c. Board of Director Remuneration
 - d. By-law Changes

6. **Election of Board of Directors**

7. **Adjournment**



Minutes of the 81st Annual General Meeting

The eighty-first annual meeting of Beaubear Credit Union Limited was held virtually on September 15, 2020.

President Pat Clancy, as Chair, called the meeting to order at 6:05PM. With 39 members present, a quorum was declared.

Motion to accept the Agenda was made by Terry Williston and **SECONDED** by Nick Lynch.

MOTION CARRIED.

A minute of silence was observed for deceased members of the Credit Union as well as acknowledge the lives lost this weekend in the tragic accident in our neighboring community of Blackville.

BOARD OF DIRECTORS INTRODUCED

Pat introduced the other Board members:

Fred Holmes, Vice-President, Judy Breau, Secretary, Dane Gunnlaugson, Brent Tozer, Nick Lynch, Lynn Estey, John Strong, Terry Williston and Mary Clark.

Pat introduced Tosha Hamilton, CEO.

READING AND APPROVAL OF MINUTES OF LAST MEETING

Judy Breau read the minutes of the 2018 Annual General Meeting and **MOVED** they be accepted as read. **SECONDED** by Fred Holmes.

MOTION CARRIED.

AUDITORS REPORT

Brett Campbell, CA of Allen, Paquet & Arseneau LLP presented the Auditors Report including Opinion and Notes to the Financial Statements.

There were two questions: 1) Is there any significant difference in the two branches as far as profitability? Pat stated there were no differences and asked CEO Tosha Hamilton to answer as well. Tosha also stated that both branches were profitable, with different volumes of deposits vs loans in each. 2) What was the rationale for closing the Newcastle branch at the beginning of

COVID, more distancing room in Chatham Head perhaps? Yes, there was limited space in the Newcastle branch, which only allowed 2 people in at one time. Chatham Head allowed easier social distancing.

It was **MOVED** by Lynn Estey, **SECONDED** by Kelley Amos that the Auditors' Report be accepted as presented. **MOTION CARRIED.**

PRESIDENT'S AND CHIEF EXECUTIVE OFFICER'S MESSAGE

Tosha Hamilton gave the report on behalf of the CEO and President. She stated that the Beaubear team takes great pride in providing exceptional member service and we value our members and their finances. Tosha noted various campaigns that Beaubear participated in, as well as expanding our School Credit Union from Nelson Rural School and Max Aitken Academy to now include North and South Esk Elementary School as well.

Tosha wanted to reassure the membership that your money stays here and works here and thanked the membership for choosing Beaubear as their financial institution.

Tosha **MOVED** for the adoption of the report. Dane Gunnlaugson **SECONDED** the motion and the President's/CEO's report was accepted as presented. **MOTION CARRIED.**

AUDIT COMMITTEE REPORT

Fred Holmes noted the members of the audit committee. They include himself as Chair, Judy Breau, Mary Clark, Lynn Estey, Brent Tozer and Terry Williston. Fred gave the report from the Audit Committee and **MOVED** the adoption of his report, **SECONDED** by Mary Clark.

MOTION CARRIED.

GOVERNANCE COMMITTEE REPORT

John Strong gave the report from the Governance Committee and **MOVED** the acceptance of this report. Nick Lynch **SECONDED** the motion.

MOTION CARRIED.

Minutes of the 81st Annual General Meeting

RECOMMENDATIONS OF THE BOARD OF DIRECTORS

APPOINTMENT OF AUDITOR(S)

It was **MOVED** by Marilyn Daley, **SECONDED** by Lorie Richard that Allen, Paquet & Arseneau LLP be appointed as Beaubear Credit Union's auditor for the financial period ending December 31, 2020 as recommended. **MOTION CARRIED.**

BOARD OF DIRECTOR REIMBURSEMENT OF EXPENSES

It was **MOVED** by Stephanie Gremley-Wiseman, **SECONDED** by Dane Gunnlaugson that board members be reimbursed for expenses incurred as a result of conducting credit union business on behalf of Beaubear Credit Union. **MOTION CARRIED.**

BOARD OF DIRECTOR REMUNERATION

It was **MOVED** by Toby LeBlanc, **SECONDED** by Mary Clark that Board members who incur a loss in wages for conducting any credit union business on behalf of Beaubear Credit Union be reimbursed for that loss of wages to a maximum of \$200.00 per day. **MOTION CARRIED.**

ELECTION OF BOARD OF DIRECTORS

Pat Clancy gave the report of the Nominating Committee. He advised that there were three board members whose terms were up; they have agreed to return to the Board for another three (3) year term. These board members are Judy Breau, Mary Clark, and Terry Williston. One director, Nick Lynch, has reached the 9-year limit and can not reoffer. The nomination committee submitted Jason Hamilton as a nominee for a three-year term. Pat called three times for nominations from the floor. There being no further nominations, Pat declared Judy, Mary, Terry, and Jason elected and welcomed Jason to the board.

Pat drew attention to slides indicating some of the accomplishments and activities that Beaubear Credit Union has been involved in. Bursary and graduation award recipients were displayed as well as the winner of the School Credit Union year end draw. Employees Dawn Hannah and Toby LeBlanc were recognized for 25 years of service.

On behalf of Beaubear Credit Union, Pat expressed his thanks to Kelly Bray of Atlantic Central, for assisting in our first ever virtual AGM. Pat also acknowledged the hard work and dedication of our CEO and staff during a difficult year.

Pat extended the Board's thanks to Nick Lynch. Nick has been serving as a director for the past nine years. He has been a steady guiding voice, and this was truly appreciated.

Pat also extended a thank you to the members for their continued support and understanding during this time.

ADJOURNMENT

The meeting adjourned at 6:54 PM.





CEO and President's Joint Message

The Beabear team takes great pride in providing exceptional member experience, we value our members and their finances. 2020 was a different year with the COVID-19 virus being declared a global pandemic. The Beabear Team had to help transition our members to new ways of banking without coming into our branches as members began opting for digital services over in-person service. Technology changes were pushed to acceleration due to COVID-19 virus but Beabear's focus of supporting the success of our members and their financial needs and well-being did not change. Beabear helped members navigate their way through government programs and made special efforts to work with members who were impacted by job losses etc. I trust this year will be remembered more for our collaboration and support for one another along with witnessing the strength of our communities. We are stronger together.

Our thoughts are with those who have been directly impacted by the virus. We are incredibly grateful to all our healthcare and other essential workers across Atlantic Canada, who are dedicated to helping all of us.

Throughout this year, Beabear took part in the Atlantic Central Mortgage Campaign, Collabria Visa and MasterCard as well as our Greener Home Campaign where Beabear Credit Union is currently offering preferred rates on loans (Prime +1.75%) to qualifying individuals who are upgrading their homes to more efficient technology. Energy upgrades such as: heat pumps / geothermal systems, window improvements, more efficient heating and cooling systems, insulation improvements, solar technology, high efficiency appliances and more.

In April 2020, it was announced that Beabear Credit Union's member North & and South Esk Elementary School received a \$10,000 grant donation towards their playground through the Concentra Community Empowerment Program. Beabear has also experienced the retirement of two (2) employees in 2020; Yolande Rogers who was employed with Beabear for forty (40)

years and Bob Hillier who was employed with Beabear for fifteen (15) years. Congratulations to them both in their new chapter of life!

On September 15th, 2020, Beabear held their very first virtual Annual General Meeting and continued to conduct our monthly meetings through Zoom.

We are more than a Bank and we are enormously proud and humbled to say that "Your money stays here and works here!"

Beabear Credit Union will remain competitive and bring continued success to our community! The Board, Management and Staff of Beabear Credit Union wish to thank you for choosing us as your Financial Institution and wish you all the best in 2021. Stay healthy and safe! We look forward to working with our members to provide the guidance and advice you need in making the best financial decisions for your unique circumstances during these times of change.

Tosha Hamilton, Chief Executive Officer,
Beabear Credit Union

Fred Holmes, President,
Beabear Credit Union Board of Directors

Audit Committee Report

It is a requirement of the Credit Union Act (the Act) Section 94 and the Rule CU-001 General Section 18.1 that each Credit Union shall establish an audit committee, which shall have the following duties and authority:

- To meet with the auditor of the credit union before the commencement of the audit to review the audit plan and to ensure that the audit committee understands the scope of the audit;
- To review the financial statements of the credit union referred to in paragraph 122(1) (a) of the Act and any other information placed before the members of the credit union in accordance with paragraph 122(1) (c) of the Act;
- To review the following with the auditor or any person making an inspection or examination under the Act.
- To report and to make recommendations to the directors of the credit union in respect of the matters referred to in paragraphs (b) and (c);
- To report to the directors of the credit union any significant changes in the accounting policies and practices of the credit union;
- Review the nature and extent of the auditor's evaluation of the internal control systems of the credit union;
- Review the recommendations made by the auditor to the management of the credit union and the response made by management to the recommendations;
- Review the audited financial statements of the credit union's subsidiaries if there are subsidiaries.
- Meet with the internal auditor or the officer or employee, agent or consultant of the credit union acting in a similar capacity if any, and with management of the credit union, to discuss the effectiveness of the internal control procedures established for the credit union; and
- To do such other things as may be required or authorized by the directors of the credit union.

The Audit Committee's principal role is to ensure that the appropriate level of due diligence has been directed towards ensuring an effective risk management and control framework has been implemented by management. This framework provides reasonable assurance that:

- The financial, operational and regulatory objectives of the Credit Union are achieved;
- That the governance and accountability of board and management are met and
- That there is oversight of risk management, internal control, financial reporting and compliance with regulatory matters.

The Committee met monthly with the CEO to review the financial progress of the Credit Union. The monthly meetings also included the Branch Operations Manager, Commercial Account Manager, and the Finance Officer.

During the past year, your Credit Union approved loans, mortgages and commercial requests totalling \$7,681,257. There were also 19 lines of credit limits (personal & commercial) for \$1,494,791. The table below is a detailed breakdown of the loans processed and declined/cancelled for the past year.

There was an external audit/inspection performed by Financial and Consumer Services Commission (FCNB). They reviewed Capital, Assets, Management, Earnings and Asset/Liability Management.

We commend our Management and Staff and thank them for their hard work and due diligence throughout the year. We look forward to the opportunities and success during fiscal 2021, while continuing to protect the investments of our Members.



LOANS PROCESSED AND DECLINED/CANCELLED

Approved	Number	Dollar Amount	Declined	Number	Dollar Amount
Personal Loans	110	\$1,588,834	Personal Loans	39	\$ 666,871
Personal Mortgage	39	\$2,614,791	Personal Mortgage	19	\$1,435,950
Commercial Loans	26	\$981,475	Commercial Loans	3	\$ 208,564
Commercial Mortgage	4	\$2,496,157	Commercial Mortgage	2	\$ 355,000
Line of Credit (Personal & Commercial)	19	\$1,494,791	Line of Credit (Personal & Commercial)	9	\$ 862,167
Total	198	\$9,176,048	Total	72	\$3,528,552

Respectfully submitted,

Audit Committee

Patrick Clancy, Chair
 Judy Breau
 Mary Clark
 Lynn Estey
 Brent Tozer
 Terry Williston



Governance Committee Report

2020 was a different year for everyone including the Governance Committee at Beaubear. Because of COVID, the Committee that was elected in 2019 remained in their roles until the Credit Union's first ever virtual AGM in September. The Committee consisted of John Strong as Chair, with Nick Lynch, Terry Williston, Dane Gunnlaugson, Pat Clancy and Judy Breau. In October, Judy Breau assumed the role of Chair and the current committee includes John Strong, Pat Clancy, Dane Gunnlaugson and Jason Hamilton.

The Board of Directors has assigned the Governance Committee the following oversight responsibilities:

- The size, composition, and structure of the Board.
- The nomination of directors.
- Assessments of the effectiveness and contribution of the Board, its committees, and individual directors.
- Beaubear Credit Union's overall approach to its own corporate governance.
- Develop and recommend to the Board for approval governance policies, practices and procedures.
- Orientation and continuing education for directors.
- Matters involving actual or potential conflicts of interest; and
- Any additional matters delegated to the Committee by the Board.

In November, the Board Self-Assessment was conducted, in compliance with policy. Results were compiled and presented to the Board. The Board is currently working on the weaknesses and training needs that were identified in the assessment.

FCNB mandated that our By-laws be updated to coincide with the new New Brunswick Credit Union Act. This task was completed with the majority of the work done by John Strong then approved by the Board. Thank you, John!

Throughout the past year, the committee continued work on a Policy Manual, revising and reviewing some previous policies while adding new policies to the list. Work also continued on a Director's Orientation Manual and a new Board of Director's Manual, both of which will be completed this year.

I would like to thank both current and former Committee members for their continued work, on the Governance of Beaubear, and Marilyn Daley for her dedication and input as resource to the Committee.

Respectfully submitted on behalf of the Governance Committee, Judy Breau, Committee Chair





Recommendations of the Board of Directors for consideration at the 2020 Annual Meeting

A) APPOINTMENT OF AUDITORS

The Board of Directors of Beaubear Credit Union recommends the appointment of Allen, Paquet & Arseneau LLP as Beaubear Credit Union's auditor for the next financial period ending December 31, 2021.

B) BOARD OF DIRECTOR REIMBURSEMENT OF EXPENSES

The Board of Directors of Beaubear Credit Union recommends the reimbursement of expenses incurred by a board member(s) as a result of conducting credit union business on behalf of Beaubear Credit Union.

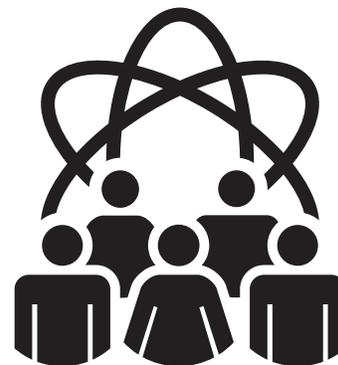
C) BOARD OF DIRECTOR REMUNERATION

The Board of Directors of Beaubear Credit Union recommends that if a board member(s) incur a loss in wages for conducting any credit union business on behalf of Beaubear Credit Union, Beaubear Credit Union will reimburse such member for loss of wages to a maximum of \$200.00 per day.

D) AMENDMENT OF BY-LAWS

The Board of Directors of Beaubear Credit Union recommends that the current by-laws be amended. The amendments include but are not limited to:

- Incorporating changes as per the new Credit Union Act of New Brunswick that went into effect January 1, 2020.



2020 Beaubear Credit Union Founder's Scholarships & Graduation Award Recipients



Clockwise from top

2020 recipients of the Beaubear Credit Union Founders Scholarships are **Julianne MacCallum** and **Derek Mullin**.

NSER Graduation Award Recipients - **Katelyn Augustine** - Pre-Calculus 12OB and **Spencer Dunnett** - English 12 3.

JMH Graduation Award Recipients - **Katie Fowlie** and **Brayden Carroll** received Beaubear Credit Union Student Improvement Awards.

MVHS Graduation Award Recipients - **Jadyn Mah** and **Gerhig Hale** received awards for Students Who Best Combines Academic and Athletic Achievement.

2020 Service Awards



Clockwise from top

Congratulations to **Cathy MacDonald**, **Kyla Mazerolle**, and **Janice Curtis** for reaching milestones with Beaubear Credit Union. Cathy and Kyla reached 25 years of service and Janice completed 15 years. **Natalie Flynn** and **Emily Duguay** celebrated one year of service as Beaubear Team Members.

Loyal and dedicated employees are the foundation to any successful company. Thank you for your contribution to our success.

Retirement



Happy Retirement

🎈 Yolande & Bob 🎈



This past year we wished "Happy retirement" to two long serving employees, **Yolande Rogers**, and **Bob Hillier**. Yolande worked for Beaubear Credit Union for 40 years in a variety of roles and saw many, many changes in operations over the years. Bob was Mutual Fund Investment Specialist - Credential Asset Management and built many great friendships in the 15 years he was in his role. They both flourished in their careers.

We miss them and are very thankful for their dedication and contribution to the success of Beaubear Credit Union over the years!

Highlights of 2020

\$10,000 Concentra, Empowering Community Award



Beaubear Credit Union made a submission on behalf of North & South Esk Elementary School - NSEE Playground to Concentra Empowering Your Community grant initiative. We are thrilled to share with you that NSEE has been awarded \$10,000 for its playground upgrade.

#loyal2localchallenge



June 15-28. All credit union employees received \$25 from Atlantic Central, and Beaubear Credit Union topped it up to \$50 to purchase a product, service, or gift card from a local business. **More than \$67k was spent at locally owned businesses across Atlantic Canada.**

NB Staycation

Beaubear Credit Union employees were encouraged to share pictures of their NB Staycations. They participated in some awesome adventures in our great little province.



Management's Responsibility for Financial Information

The management of Beaubear Credit Union is responsible for the integrity, objectivity and consistency of the financial information presented in this annual report. This responsibility includes selecting appropriate accounting policies which are in accordance with Canadian generally accepted accounting principles and ensuring that the financial information is based on informed judgments and estimates with appropriate consideration as to materiality. The Board of Directors has approved the financial statements for issuance to the members.

Management maintains the necessary system of internal controls designed to provide reasonable assurance that transactions are authorized, assets are safeguarded, and proper records are maintained.

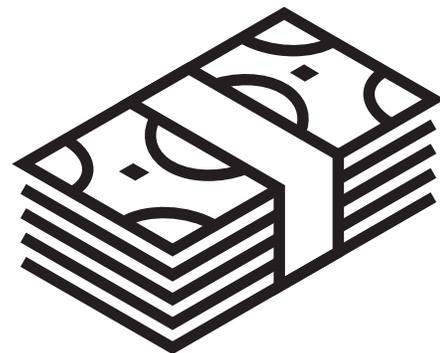
The Board of Directors oversees the management's responsibility for financial statements through the Audit Committee. The Audit Committee conducts a detailed review of the financial statements with management and the independent auditors before recommending their approval to the Board of Directors.

Allen, Paquet & Arseneau LLP, the independent auditors appointed by the members, have examined our financial statements in accordance with generally accepted auditing standards and issued their report below.

The auditors have full and complete access to and meet periodically with the Audit Committee to discuss the audit of the financial statements and matters arising there from.



Tosha Hamilton
Chief Executive Office
Beaubear Credit Union





BEAUBEAR CREDIT UNION LTD.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED
DECEMBER 31, 2020



Allen, Paquet & Arseneau LLP
CHARTERED PROFESSIONAL ACCOUNTANTS • COMPTABLES PROFESSIONNELS AGRÉÉS

BEAUBEAR CREDIT UNION LTD.

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For the year ended December 31, 2020

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INDEPENDENT AUDITORS' REPORT

To the Members of
Beaubear Credit Union Ltd.

Opinion

We have audited the financial statements of Beaubear Credit Union Ltd., which comprise the statement of financial position as at December 31, 2020, and the statements of operations and comprehensive income, changes in members' equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Beaubear Credit Union Ltd. as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

INDEPENDENT AUDITORS' REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control;
- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern;
- ♦ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Miramichi, NB

April 26, 2021

Chartered Professional Accountants



BEAUBEAR CREDIT UNION LTD.
Statement of Financial Position
As at December 31

2020

2019

ASSETS

Cash	\$ 9,859,989	\$ 5,110,876
Investments (Note 3)	8,860,091	5,230,686
Accounts receivable (Note 4)	85,738	6,060
Accrued interest receivable	87,666	88,518
Prepaid expenses	33,469	32,023
Loans receivable (Notes 5 and 6)	48,389,942	48,704,480
Income taxes receivable	-	13,636
Future income taxes	15,700	9,800
Foreclosed assets	-	46,938
Property and equipment (Note 7)	1,296,905	1,459,987
	\$ 68,629,500	\$ 60,703,004

LIABILITIES

Member deposits (Note 10)	\$ 62,834,671	\$ 55,148,439
Accounts payable and accrued liabilities	431,723	310,192
Accrued interest on deposits	173,861	222,909
Income taxes payable	20,220	-
Lease liability (Note 8)	747,739	786,372
	64,208,214	56,467,912

MEMBERS' EQUITY

Membership shares (Note 11)	211,884	265,537
Special reserve (Note 12)	178,000	178,000
Surplus - Page 5	4,031,402	3,791,555
	4,421,286	4,235,092
	\$ 68,629,500	\$ 60,703,004

Approved by the board


 _____ Director


 _____ Director

BEAUBEAR CREDIT UNION LTD.		
Statement of Operations and Comprehensive Income		
For the year ended December 31		
	2020	2019
INTEREST INCOME		
Interest on loans	\$ 2,249,772	\$ 2,245,644
Interest on investments	103,188	149,064
	2,352,960	2,394,708
INTEREST EXPENSE AND CREDIT LOSSES		
Interest on member deposits	424,838	527,406
Provision for credit losses	146,357	150,494
	571,195	677,900
FINANCIAL MARGIN	1,781,765	1,716,808
NON-INTEREST EXPENSES		
Amortization	146,544	171,439
General business	796,129	838,875
Member security	93,186	71,014
Occupancy	122,792	125,978
Organization	55,461	63,747
Personnel	882,562	921,546
	2,096,674	2,192,599
OTHER INCOME (EXPENSE)		
Loss on disposal of property and equipment	(24,840)	-
Commissions	122,447	123,610
Service charges	393,179	443,035
Miscellaneous	66,419	40,420
Canada Emergency Wage Subsidy	32,876	-
	590,081	607,065
EXCESS OF EARNINGS BEFORE INCOME TAXES	275,172	131,274
INCOME TAXES		
Current	41,225	21,005
Future (recoverable)	(5,900)	(1,300)
	35,325	19,705
EXCESS OF EARNINGS FOR THE YEAR - to Page 5	\$ 239,847	\$ 111,569



BEAUBEAR CREDIT UNION LTD.
Statement of Changes in Members' Equity
For the year ended December 31

	2020	2019
SURPLUS, beginning of year	\$ 3,791,555	\$ 3,679,986
Excess of earnings for the year - Page 4	239,847	111,569
SURPLUS, end of year	\$ 4,031,402	\$ 3,791,555

BEAUBEAR CREDIT UNION LTD.

Statement of Cash Flows

For the year ended December 31

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Net Earnings	\$ 239,847	\$ 111,569
Adjustments for		
Amortization	146,544	171,439
Loss on disposal of property and equipment	24,840	-
Future income taxes	(5,900)	(1,300)
	405,331	281,708
Change in non-cash working capital items:		
Decrease (increase) in accounts receivable	(79,678)	5,929
Decrease (increase) in accrued interest receivable	852	(2,177)
Decrease (increase) in prepaid expenses	(1,446)	9,379
Decrease (increase) in income taxes receivable	13,636	(3,028)
Decrease (increase) in foreclosed assets	46,938	(46,938)
Increase (decrease) in accounts payable and accrued liabilities	121,532	(58,282)
Increase (decrease) in accrued interest on deposits	(49,048)	15,886
Increase in income taxes payable	20,220	-
	478,337	202,477
CASH FLOWS FROM FINANCING ACTIVITIES		
Member deposits	7,686,232	628,647
Proceeds from leasing liabilities	-	826,221
Repayment of leasing liability	(38,633)	(39,850)
Issuance (redemption) of members' shares	(53,653)	(14,493)
	7,593,946	1,400,525
CASH FLOWS FROM INVESTING ACTIVITIES		
Investments	(3,629,405)	(28,852)
Increase in loans receivable	314,538	(2,969,198)
Purchase of property and equipment	(8,303)	(33,249)
Recognition of right-of-use asset	-	(826,221)
	(3,323,170)	(3,857,520)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	4,749,113	(2,254,518)
CASH AND CASH EQUIVALENTS, beginning of year	5,110,876	7,365,394
CASH AND CASH EQUIVALENTS, end of year (Note 9)	\$ 9,859,989	\$ 5,110,876



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

1. STATUS AND NATURE OF ACTIVITIES

Beaubear Credit Union Ltd. was incorporated under the Credit Unions Act of New Brunswick (the Credit Unions Act) and its principal activity is providing financial services to its members. For financial reporting and regulatory matters, the Credit Union is under the authority of the Superintendent of Credit Unions, Province of New Brunswick.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

These financial statements have been approved and authorized for issue by the Board of Directors on April 26, 2021.

The Credit Union's functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Credit Union's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 16.

(a) Financial instruments

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

On initial recognition, a financial asset is classified as measured at: amortized cost, fair value through other comprehensive income or fair value through profit or loss.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at fair value through profit or loss; the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest.

A debt instrument is measured at fair value through other comprehensive income only if it meets both of the following conditions and is not designated as fair value through profit or loss; the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Credit Union may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis. All other financial assets are classified as measured at fair value through profit or loss. In addition, on initial recognition, the Credit Union may irrevocably designate a financial asset that otherwise meets the requirement to be measured at amortized cost or at fair value through other comprehensive income as fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

Business model assessment

The Credit Union makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Credit Union's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and its strategy for how those risks are managed; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Credit Union's stated objective for managing the financial assets is achieved and how cash flows are realized.

Assessment of whether contractual cash flows are solely payments of principal and interest

For the purpose of this assessment, "principal" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Credit Union considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Credit Union considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Credit Union's claim to cash flows from specified assets (e.g. non-recourse loans); and
- features that modify consideration of the time value of money (e.g. periodical reset of interest rates).

The Credit Union holds a portfolio of long-term fixed rate loans for which the Credit Union has the option to propose to revise the interest rate at periodic reset dates. These reset rights are limited to the market rate at the time of revision. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty. The Credit Union has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding.

Non-recourse loans

In some cases, loans made by the Credit Union that are secured by collateral of the borrower limit the Credit Unions' claim to cash flows of the underlying collateral (non-recourse loans). The Credit



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

Union applies judgment in assessing whether the non-recourse loans meet the solely payments of principal and interest criterion. The Credit Union typically considers the following information when making this judgement:

- whether the contractual arrangement specifically defines the amounts and dates of the cash payments of the loan;
- the fair value of the collateral relative to the amount of the secured financial asset;
- the ability and willingness of the borrower to make contractual payments, notwithstanding a decline in the value of collateral;
- whether the borrower is an individual or a substantive operating entity or is a special-purpose entity;
- the Credit Union's risk of loss on the asset relative to a full-recourse loan;
- the extent to which the collateral represents all or a substantial portion of the borrower's assets; and
- whether the Credit Union will benefit from any upside from the underlying assets.

Contractually linked instruments

The Credit Union has some investments in securitizations that are considered contractually linked instruments. Contractually linked instruments each have a specified subordination ranking that determines the order in which any cash flows generated by the pool of underlying investments are allocated to the instruments. Such an instrument meets the solely payments of principal and interest criterion only if all of the following conditions are met:

- the contractual terms of the instrument itself give rise to cash flows that are solely payments of principal and interest without looking through to the underlying pool of financial instruments;
- the underlying pool of financial instruments (i) contains one or more instruments that give rise to cash flows that are solely payments of principal and interest; and (ii) may also contain instruments, such as derivatives, that reduce the cash flow variability of the instruments under (i) and the combined cash flows (of the instruments under (i) and (ii)) give rise to cash flows that are solely payments of principal and interest; or align the cash flows of the contractually linked instruments with the cash flows of the pool of underlying instruments under (i) arising as a result of differences in whether interest rates are fixed or floating or the currency or timing of cash flows; and
- the exposure to credit risk inherent in the contractually linked instruments is equal to or less than the exposure to credit risk of the underlying pool of financial instruments.

Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Credit Union changes its business model for managing financial assets. There were no changes to any of the Credit Union business models during the current year.

De-recognition financial assets

The Credit Union derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Credit Union neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial assets.

On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognized) and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

loss that had been recognized in other comprehensive income is recognized in profit or loss.

Any cumulative gain/loss recognized in other comprehensive income in respect of equity investment securities designated as at fair value through other comprehensive income is not recognized in profit or loss on de-recognition of such securities. Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Credit Union is recognized as a separate asset or liability.

In certain transactions, the Credit Union retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognized if it meets the de-recognition criteria. An asset or liability is recognized for the servicing contract if the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

Financial liabilities

The Credit Union derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire.

Restructured financial assets

If the terms of a financial asset are modified, then the Credit Union evaluates whether the cash flows of the modified asset are substantially different.

If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognized and a new financial asset is recognized at fair value plus any eligible transaction costs. Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or loss as part of the gain or loss on de-recognition.

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximize recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Credit Union plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place. This approach impacts the result of the quantitative evaluation and means that the de-recognition criteria are not usually met in such cases.

If the modification of a financial asset measured at amortized cost or fair value through other comprehensive income does not result in de-recognition of the financial asset, then the Credit Union first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognizes the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortized over the remaining term of the modified financial asset.

If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest rate method.

Restructured financial liabilities

The Credit Union derecognizes a financial liability when its terms are modified and the cash flows of



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability derecognized and consideration paid is recognized in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

If the modification of a financial liability is not accounted for as de-recognition, then the amortized cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognized in profit or loss.

For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognized as an adjustment to the carrying amount of the liability and amortized over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Credit Union currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

Income and expense are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Credit Union's trading activity.

Impairment

The Credit Union recognizes loss allowances for expected credit losses on the following financial instruments that are not measured at fair value through profit or loss:

- financial assets that are debt instruments;
- financial guarantee contracts issued; and
- loan commitments issued.

No impairment loss is recognized on equity investments.

The Credit Union measures loss allowances at an amount equal to lifetime expected credit losses, except for the following for which they are measured as 12-month expected credit losses:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments on which credit risk has not increased significantly since their initial recognition.

The Credit Union considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of "investment grade". The Credit Union does not apply the low credit risk exemption to any other financial instruments.

12-month expected credit losses are the portion of expected credit losses that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month expected credit losses is recognized are referred to as "Stage 1 financial instruments".

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

Lifetime expected credit losses are the expected credit losses that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime expected credit losses is recognized but which are not credit impaired are referred to as “Stage 2 financial instruments”.

Measurement of expected credit losses

Expected credit losses are a probability weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Credit Union in accordance with the contract and the cash flows that the Credit Union expects to receive);
- financial assets that are credit impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Credit Union if the commitment is drawn down and the cash flows that the Credit Union expects to receive; and
- financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Credit Union expect to recover.

Credit impaired financial assets

At each reporting date, the Credit Union assesses whether financial assets carried at amortized cost and debt financial assets carried at fair value through other comprehensive income are credit impaired (stage 3). A financial asset is “credit impaired” when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Credit Union on terms that the Credit Union would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower’s condition is usually considered to be credit impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 90 days or more is considered credit impaired.

Presentation of allowance for expected credit losses in the statement of financial position

Loss allowances for expected credit losses are presented in the statement of financial position as follows:

- financial assets are measured at amortized cost: as a deduction from the gross carrying amount of



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Financial instruments (continued)

the assets;

- loan commitments and financial guarantee contracts: generally, as a provision;
- where a financial instrument includes both a drawn and an undrawn component, and the Credit Union cannot identify the expected credit losses on the loan commitment component separately from those on the drawn component: the Credit Union presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- debt instruments measured at fair value through other comprehensive income: no loss allowance is recognized in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognized in the fair value reserve.

Write-offs

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Credit Union determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level. Recoveries of amounts previously written off are included in “impairment losses on loans” in the statement of operations. Financial assets that are written off could still be subject to enforcement activities in order to comply with the Credit Union’s procedures for recovery of amounts due.

Recognition and derecognition

Financial assets and financial liabilities are recognized when the Credit Union becomes a party to the contractual provisions of the financial instrument. The Credit Union recognizes financial instruments at the trade date. A financial liability is derecognized when it is extinguished, discharged, cancelled or expires.

(b) Property and equipment

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated amortization and any accumulated impairment (losses), with the exception of land which is not amortized. Amortization is recognized in net income and is provided on a straight-line basis over the estimated useful life of the assets as follows:

Buildings	25 years Straight-line
Office equipment	10 years Straight-line
ATM	4 years Straight-line
Safekeeping equipment	20 years Straight-line
Computer equipment	5 years Straight-line

Amortization of leasehold improvements is recorded over the remaining term of the lease plus the first renewal option.

Amortization methods, useful lives and residual values are reviewed annually and adjusted if necessary.

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) Foreclosed assets

Foreclosed assets held for sale, if any, are carried at the lower of the carrying value of the loan foreclosed, adjusted for revenues received and costs incurred subsequent to foreclosure, and the estimated net proceeds from sale of the assets less costs to sell.

(d) Income taxes

The Credit Union uses the asset and liability method of accounting for income taxes. Under the asset and liability method, future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on future tax assets and liabilities of a change in tax rates is recognized in the period that includes the date of enactment or substantive enactment.

(e) Membership shares

Membership shares, including members' shares and surplus shares, are classified as liabilities or as member equity according to their terms. Where shares are redeemable at the option of the member, either on demand or on withdrawal from membership, the shares are classified as liabilities. Where shares are redeemable at the discretion of the Credit Union Board of Directors, the shares are classified as equity, as per IFRIC 2 - Members' Shares in Cooperative Entities and Similar Instruments.

Under the Credit Unions Act of New Brunswick, the Credit Union is not permitted to make distributions on redemption by members if the distributions will cause the Credit Union to fall below legislated capital requirements (Note 14). Membership shares are presented as equity to the extent they are required to meet the legislated capital requirements.

(f) Revenue recognition

When the outcome of a transaction involving the rendering of services can be estimated reliably, revenue associated with the transaction shall be recognised by reference to the stage of completion of the transaction at the end of the reporting period. The outcome of a transaction can be estimated reliably when all the following conditions are satisfied:

- (i) the amount of revenue can be measured reliably;
- (ii) it is probable that the economic benefits associated with the transaction will flow to the entity;
- (iii) the stage of completion of the transaction at the end of the reporting period can be measured reliably; and
- (iv) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(f) Revenue recognition (continued)

When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue shall be recognized only to the extent of the expenses recognised that are recoverable.

Interest income is recognized using the effective interest method.

Dividends are recognized when the Credit Union's right to receive the payment is established.

(g) Foreign currency

Monetary items denominated in foreign currency are translated to Canadian dollars at exchange rates in effect at the balance sheet date and non-monetary items are translated at rates of exchange in effect when the assets were acquired or obligations incurred. Revenues and expenses are translated at rates in effect at the time of the transactions. Foreign exchange gains and losses are included in income.

(h) Leases

At inception of a contract, the Credit Union assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Credit Union uses the definition of a lease in IFRS 16.

The Credit Union, as a lessee, recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial costs incurred and an estimate of costs to dismantle and remove any improvements made to branches or office premises.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain embezzlements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Credit Union's incremental borrowing rate. Generally, the Credit Union uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured at amortized cost using the effective interest method. It is admeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Credit Union's estimate of the amount expected to be payable under a residual value guarantee, if the Credit Union changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(h) Leases (continued)

When the lease liability is admeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in net income if the carrying amount of the right-of-use asset has been reduced to zero.

The Credit Union presents right-of-use assets in property and equipment and lease liabilities in other liabilities in the statement of financial position.

The Credit Union has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Credit Union recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term

(i) Standards, amendments and interpretations not yet effective

There are currently no new standards, amendments or interpretations that have been published that are mandatory or relevant for the Credit Union'S accounting periods beginning on or after January 1, 2021.



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

3. INVESTMENTS

	2020	2019
<u>Amortized cost</u>		
Liquidity reserve	\$ 5,099,788	\$ 4,511,555
Atlantic Central - term deposit	3,000,000	-
<u>Fair value through profit and loss</u>		
Atlantic Central common shares	544,470	504,900
Atlantic Central LM shares	34,983	33,281
Atlantic Central League Data class B preferred shares	34,850	34,850
Atlantic Central Class NB shares	146,000	146,000
Atlantic Co-op shares	-	100
	\$ 8,860,091	\$ 5,230,686

The Credit Union holds two term deposits with Atlantic Central. The first term deposit of \$1,000,000 matures on January 6, 2021. It bears interest at a rate of 0.41%. The second term deposit of \$2,000,000 matures on June 21, 2021. It bears interest at a rate of 0.45%.

The Credit Union must maintain a minimum liquidity reserve with Atlantic Central at 8% of total liabilities at December 31 each year. Deposits can be withdrawn only if there is a sufficient reduction in the Credit Union's total assets or upon withdrawal of membership from Atlantic Central.

Atlantic Central shares are subject to an annual re-balancing mechanism and are issued and redeemable at par value. Fair value is equal to redemption value.

The Credit Union is not intending to dispose of any Atlantic Central shares as the services supplied by Atlantic Central are relevant to the day-to-day activities of the Credit Union.

Other equity investments have no active market as they represent the Credit Union's investment in support organizations that were created to support their delivery of service to its members. The Credit Union is entitled to par value of the interest on redemption and therefore these instruments are considered due on demand and therefore par value approximates fair value. The Credit Union has no intention of redeeming these units.

4. ACCOUNTS RECEIVABLE

	2020	2019
Trade receivables	\$ 52,862	\$ 6,060
Canada Emergency Wage Subsidy receivable	32,876	-
	\$ 85,738	\$ 6,060

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

5. LOANS RECEIVABLE

	2020	2019
Personal loans:		
Mortgages	\$ 18,271,735	\$ 18,429,102
Other (LOC, term, student, etc.)	6,790,800	7,510,215
Commercial loans:		
Mortgages	18,097,042	17,093,512
Business loans	5,614,036	5,935,216
	48,773,613	48,968,045
Allowance for impaired loans	(383,671)	(263,565)
Net loans to members	\$ 48,389,942	\$ 48,704,480

Terms and conditions

Personal loans have fixed or variable rates of interest with a maturity date of up to twenty years depending on the economic life of the security pledged and the relative policy section for each loan type. Student line of credits have a variable rate of interest with a maturity date of up to ten years. Mortgages have a variable or fixed rate of interest with a maturity date of up to twenty five years.

The interest rate offered on fixed rate loans being advanced at December 31, 2020 is 2.35% to 15.44%.

Variable rate student loans are based on prime rate formula of prime plus 1.00% to 2.00%. The Credit Union's prime rate at December 31, 2020 was 2.45%.

Residential mortgages are loans secured by residential property and are generally repayable monthly with either blended payments of principal and interest or interest only.

Personal loans - other consist of term loans, operating lines of credit and mortgages to individuals, partnerships and corporations, and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, and charges on specific equipment, investments and personal guarantees.

Fair value

The fair value of member loans at December 31, 2020 was \$48,773,613 (2019 - \$48,968,045).

The estimated fair value of the variable rate loans is assumed to be equal to the book value as the interest rates on these loans re-price to market on a periodic basis. The estimated fair value of fixed rate loans is determined by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

Concentration risk

The Credit Union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments. A significant portion of member loans are with members located in and around Miramichi, New Brunswick.



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

6. ALLOWANCE FOR IMPAIRED LOANS

Allowance for impaired loans:

	Gross carrying amount	Expected credit losses allowance	2020 Carrying amount
Personal loans:			
Mortgages	\$ 18,271,735	\$ (15,739)	\$ 18,255,996
Other (LOC, term, student, etc.)	6,790,800	(270,248)	6,520,552
Commercial loans:			
Mortgages	18,097,042	(11,401)	18,085,641
Business loans	5,614,036	(86,283)	5,527,753
	\$ 48,773,613	\$ (383,671)	\$ 48,389,942

	Gross carrying amount	Expected credit losses allowance	2019 Carrying amount
Personal loans:			
Mortgages	\$ 18,429,102	\$ (14,758)	\$ 18,414,344
Other (LOC, term, student, etc.)	7,510,215	(145,991)	7,364,224
Commercial loans:			
Mortgages	17,093,512	(9,231)	17,084,281
Business loans	5,935,216	(93,585)	5,841,631
	\$ 48,968,045	\$ (263,565)	\$ 48,704,480

	12 months expected credit losses (Stage 1)	Lifetime non-credit impaired (Stage 2)	Lifetime credit impaired (Stage 3)	2020 Total
Beginning balance	\$ 156,745	\$ 48,051	\$ 58,769	\$ 263,565
Stage 1	46,877	(44,793)	(2,084)	-
Stage 2	(145,829)	149,608	(3,779)	-
Stage 3	(6,523)	-	6,523	-
Re-measurement	95,762	(4,188)	53,682	145,256
Realized losses	-	-	(33,969)	(33,969)
Recoveries	-	-	8,819	8,819
	\$ 147,032	\$ 148,678	\$ 87,961	\$ 383,671

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
December 31, 2020

6. ALLOWANCE FOR IMPAIRED LOANS (continued)

Allowance for credit losses					
	Gross amount	Stage 1	Stage 2	Stage 3	Net amount
Personal					
Mortgages	\$ 18,271,735	\$ 14,000	\$ 1,739	\$ -	\$ 18,255,996
Other	6,790,800	63,030	146,939	60,279	6,520,552
Commercial					
Mortgages	18,097,042	11,401	-	-	18,085,641
Business loans	5,614,036	58,601	-	27,682	5,527,753
	\$ 48,773,613	\$ 147,032	\$ 148,678	\$ 87,961	\$ 48,389,942

Measurement of expected credit losses

The expected credit losses impairment model measures the credit losses using the following three-stage approach based on the extent of credit deterioration of the financial assets since initial recognition:

Stage 1 – Where there has not been a significant increase in credit risk since initial recognition of a financial instrument, an amount equal to twelve months expected credit losses is recorded. The expected credit losses is computed using a probability of default occurring over the next twelve months.

Stage 2 – When a financial instrument experiences a significant increase in credit risk subsequent to initial recognition but is not considered to be in default, it is included in Stage 2. This requires the computation of expected credit losses based on the probability of default over the remaining estimated life of the financial instrument.

Stage 3 – Financial instruments that are considered to be in default are included in this stage.

The probability of default, exposure at default, and loss given default are inputs used to estimate the expected credit losses, and are modelled based on macroeconomic factors that are closely related with credit losses in the relevant portfolios.

Details of these statistical parameters/inputs are as follows:

Probability of default - is an estimate of the likelihood of default over a given time horizon, and is expressed as a percentage. Probability of default is adjusted based on historical experience and changes in forward-looking information to considered indicators of changes in the probability of default.

Exposure at default - is the expected exposure in the event of default at a future default date, and is expressed as an amount. This includes the expected amount, if any, of future advances of unused line of credits, overdraft limits or other loan commitments that may not be advanced as at the reporting date.

Loss given default - is an estimate of the loss arising in cases where a default occurs at a given time and is based on the difference between the contractual cash flows due and those that the Credit Union would expect to receive, including from the realization of any collateral. It is expressed as a percentage of the exposure at default.



BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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6. ALLOWANCE FOR IMPAIRED LOANS (continued)

Forward-looking information

The Credit Union incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of expected credit losses. The estimation and application of forward-looking information requires significant judgment. The Credit Union relies on a broad range of forward-looking information, such as expected unemployment rates and interest rates. The economic scenarios used as at December 31, 2020 included the following ranges of New Brunswick, Canada key indicators for the years ending December 31, 2020 and 2019:

Unemployment rates:

Base - 7.30% (2019 - 7.50%)

Range - 7.30% and 8.80% (2019 - 7.50% and 8.40%)

Interest rates:

Base - 2.45% (2019 - 3.95%)

Range - 2.45% and 3.95% (2019 - 3.95%)

Assessment of significant increase in credit risk

The determination of whether the expected credit losses on a financial instrument is calculated on a twelve month period or lifetime basis is dependent on the stage the financial asset falls into at the reporting date. A financial instrument moves across stages based on an increase or decrease in its risk of default at the reporting date compared to its risk of default at initial recognition.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Credit Union considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Credit Union's historical experience and expert credit assessment, delinquency and monitoring. With regards to delinquency and monitoring, there is a rebuttal presumption that the risk of default of the financial instrument has increased since initial recognition when contractual payments are more than 30 days overdue. The monitoring typically involves use of the following data:

Commercial loans

- Information obtained during periodic review of customer files
- Actual and expected significant changes to business activities and/or environment

Personal loans and residential mortgages

- Payment history
- External data related to change in financial abilities

All loans

- Payment history including overdue status
- Utilization of the granted limit
- Requests for and granting of forbearances
- Existing and forecasted changes in business, financial and economic conditions

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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7. PROPERTY AND EQUIPMENT

	2020							
	Land	Buildings	Office equipment	Leasehold improvements	ATM	Safekeeping equipment	Computer equipment	Total
Cost								
Balance as at January 1, 2020	\$ 146,115	\$ 1,676,026	\$ 317,132	\$ 2,028	\$ 128,445	\$ 156,736	\$ 211,974	\$ 2,638,456
Additions	-	-	-	-	-	-	8,303	8,303
Disposals	-	-	(165,060)	-	-	(4,922)	(106,393)	(276,375)
Balance as at December 31, 2020	\$ 146,115	\$ 1,676,026	\$ 152,072	\$ 2,028	\$ 128,445	\$ 151,814	\$ 113,884	\$ 2,370,384
Accumulated amortization								
Balance as at January 1, 2020	\$ -	\$ 548,019	\$ 261,490	\$ 1,183	\$ 118,107	\$ 86,560	\$ 163,110	\$ 1,178,469
Amortization expense	-	93,008	18,161	338	5,908	7,837	21,292	146,544
Sales, retirements and other movements	-	-	(142,804)	-	-	(4,186)	(104,544)	(251,534)
Balance as at December 31, 2020	\$ -	\$ 641,027	\$ 136,847	\$ 1,521	\$ 124,015	\$ 90,211	\$ 79,858	\$ 1,073,479
Net book value								
December 31, 2020	\$ 146,115	\$ 1,034,999	\$ 15,225	\$ 507	\$ 4,430	\$ 61,603	\$ 34,026	\$ 1,296,905
January 1, 2020	\$ 146,115	\$ 1,128,007	\$ 55,642	\$ 845	\$ 10,338	\$ 70,176	\$ 48,864	\$ 1,459,987

The cost of the right-of-use asset that was recognized at January 1, 2019 was \$826,222.

The accumulated depreciation of the right-of-use asset at December 31, 2020 was \$118,032.



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8. LEASE LIABILITY

The Credit Union has a lease for Branch #2 at 202 Pleasant Street, Miramichi, New Brunswick. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the balance sheet as a right-of use asset and a lease liability. Variable lease payments which do not depend on an index or a rate (such as lease payments based on a percentage of sales) are excluded from the initial measurement of the lease asset and liability. The Credit Union classifies its right-of-use asset in a consistent manner to its property, plant and equipment (see Note 7).

The original lease has a term of ten years, with a renewal option for another ten years in 2023. Lease payments are fixed for the first 10 years, however in the renewal option, the payments are subject to a CPI increase each year to a maximum 3% per year.

The lease imposes a restriction that, unless approved by the lessor, the property can only be used by the Credit Union. The lease is non-cancellable. The Credit Union is prohibited from selling or pledging the underlying leased asset as security. Further, the Credit Union is required to keep the property in good state, must insure items of property, plant and equipment and incur maintenance fees on such items in accordance with the lease agreement.

The following explains the Credit Union's leasing activity: the Credit Union has one right-of-use asset leased for Branch #2 at 202 Pleasant Street, Miramichi, New Brunswick. The remaining term of the lease is three years, with a renewal option of ten years available at the end of the lease.

The timing of the lease liability payments are as follows:

Current \$ 40,187
 Non-Current \$707,552

	2020	2019
Balance, January 1	\$ 786,372	\$ 826,222
Payments	(69,000)	(69,000)
Interest	30,367	29,150
	\$ 747,739	\$ 786,372

9. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand and current accounts held with Atlantic Central. The Credit Union maintains an authorized line of credit, which was not utilized at year end, with Atlantic Central in the amount of \$1,500,000 with an interest rate of 1.95%. The line is secured by investments with Atlantic Central and a general assignment of book debts.

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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10. MEMBER DEPOSITS

	2020	2019
Chequing	\$ 23,660,807	\$ 19,852,392
Demand	20,169,546	15,831,241
Term	11,177,654	11,997,072
Registered retirement savings plans	3,022,822	3,323,819
Registered retirement investment funds	1,408,474	979,678
Tax free savings accounts	3,395,368	3,164,237
	\$ 62,834,671	\$ 55,148,439

Terms and conditions

Commercial chequing deposits are due on demand and bear interest at a variable rate up to 0.45% at December 31, 2020 depending on the balance in the account.

Demand deposits are due on demand and bear interest at a variable rate up to 0.60% at December 31, 2020 depending on the balance in the account. Interest is calculated daily and paid on the accounts monthly.

Term deposits bear fixed rates of interest for terms of up to five years. Interest can be paid annually, semi-annually, monthly or upon maturity. The interest rates offered on term deposits issued on December 31, 2020 range from 0.15% to 3.35%.

The registered retirement savings plans (RRSP) accounts can be fixed or variable rate. The fixed rate RRSPs have terms and rates similar to the term deposit accounts described above. The variable rate RRSPs bear interest at rates up to 0.75% at December 31, 2020.

Registered retirement income funds (RRIFs) consist of both fixed and variable rate products with terms and conditions similar to those of the RRSPs described above. Members may make withdrawals from an RRIF account on a monthly, semi-annual, or annual basis. The regular withdrawal amounts vary according to individual needs and statutory requirements.

The tax-free savings accounts can be fixed or variable rate with terms and conditions similar to those of the RRSPs described above.

Included in chequing deposits are amounts of \$106,596 (2019 - \$113,160) denominated in US dollars. Included in savings deposits are amounts of \$62,641 (2019 - \$60,024) denominated in US dollars.

Concentration of risk

The Credit Union has an exposure to groupings of individual deposits which concentrate risk and create exposure to particular segments. No individual or related groups of member deposits exceed 10% of member deposits. Substantially all member deposits are with members located in and around Miramichi, New Brunswick.

Fair value

The fair value of member deposits at December 31, 2020 was \$62,792,378 (2019 - \$55,100,294). The estimated fair value of the variable rate deposits is assumed to be equal to book value as the interest rates on these deposits re-price to market on a periodic basis. The estimated fair value of fixed rate deposits is determined by discounting the expected future cash flows at current market rates for products with similar terms.



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11. MEMBER SHARES

	2020	2019
Membership shares	\$ 211,884	\$ 265,537

Membership shares are a requirement for membership in the Credit Union and are redeemable on withdrawal from membership. Pursuant to the Credit Unions' by-laws, the value of each membership share is \$5. The authorized share capital is not covered by Credit Union deposit insurance and the shares have various restrictions on withdrawal. The number of membership shares issued and outstanding at December 31, 2020 is 42,377 (2019 - 53,108).

12. ATLANTIC CENTRAL TRANSACTION AND CREDIT UNION CENTRAL NEW BRUNSWICK WIND UP

The Credit Union received \$178,000 as a gain on sale of shares on September 30, 2011, as a result of rebalancing of cash and shares from Credit Union Central New Brunswick into the new Atlantic Central. This income, which is included in a special reserve, is not to be distributed in any form and is frozen for an indefinite period subject to the Risk Management Agency's review at that time.

13. RELATED PARTY TRANSACTIONS

The Credit Union's related parties include key management, as those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, including directors and management. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received. Outstanding balances are usually settled in cash.

The Credit Union entered into the following transactions with management and personnel, which are defined by IAS 24 - Related Party Disclosures.

	2020	2019
Board expenses (including annual meeting)	\$ 699	\$ 4,993
Aggregate value of loans advanced	1,420,940	1,666,872
Aggregate value of lines of credit advanced	5,439	6,171

The Credit Union's policy for lending to management and personnel is that all such loans and leases were granted in accordance with normal lending terms.

The Credit Union's policy for receiving deposits from management and personnel is that all transactions are approved and deposits accepted in accordance with the same conditions which apply to members for each type of deposit.

In accordance with the profit sharing provision in the collective agreement between the Credit Union and its employees, an amount of \$17,157 was accrued at year end to be distributed equally to all staff and management.

BEAUBEAR CREDIT UNION LTD.
Notes to the Financial Statements
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14. CAPITAL MANAGEMENT

The Credit Union requires capital to fund existing and future operations and to meet regulatory capital requirements.

Decisions relating to strategic objectives that impact the risk weighting of the Credit Union's assets are analyzed by management to determine their effect on the Credit Union's capital adequacy ratio.

New Brunswick Credit Union Legislation

Regulatory capital:

The *New Brunswick Credit Union Legislation* requires that each credit union maintain a minimum level of equity in the credit union to provide protection against potential financial losses. The requirement calls for equity to meet or exceed 5% of total assets. The following represents the equity level for the Credit Union at December 31.

	2020	2019
Membership shares	0.31 %	0.44 %
Retained earnings/special reserve	6.13 %	6.54 %
	6.44 %	6.98 %

15. RISK MANAGEMENT

The types of risk inherent in the Credit Union environment include credit, liquidity and interest rate risk.

(a) Credit Risk

Credit risk is the risk that the Credit Union will incur a loss because a member fails to meet an obligation. Risk management policies are implemented by management and the Board. These include the evaluation of the member's character, ability to pay, and the value of collateral available to secure the loan, and the regular monitoring of member information such as delinquent and over-limit amounts.

In addition, the Credit Unions Act requires the Credit Union to maintain, at all times, a prescribed capital base. The required level of capital, consisting of share capital and retained earnings, is 5% of total assets. The actual capital base at December 31, 2020 is detailed in Note 14 to the financial statements.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.



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15. RISK MANAGEMENT (continued)

(d) Fair value of financial instruments

The estimated fair values of the Credit Union's financial instruments disclosed do not reflect the value of items that are not considered financial instruments, such as capital assets. Since many of the Credit Union's financial instruments lack an available trading market, the fair values represent estimates of the current market value of instruments, taking into account changes in market rates that have occurred since their origination. Due to the estimation process and the need to use judgement, the aggregate fair value amounts should not be interpreted as being necessarily realizable in an immediate settlement of the instruments. The carrying value of the Credit Union's financial instruments are not adjusted to reflect changes in interest rates, as it is the Credit Union's intention to hold the instruments to maturity.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(e) Currency risk

Currency risk is the risk to the organization's earnings that arises from fluctuations of foreign exchange rates and the degree of volatility of these rates. The organization does not use derivative instruments to reduce its exposure to foreign currency risk.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

16. SIGNIFICANT MANAGEMENT JUDGMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATION UNCERTAINTY

When preparing the financial statements, management undertakes a number of judgments, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

The effect of a change in an accounting estimate is recognized prospectively by including it in income in the period of the change, if the change affects that period only; or in the period of the change and future periods, if the change affects both. Information about the significant judgments, estimates and assumptions that have the most significant effect on the recognition and measurement of assets, liabilities, income and expenses are discussed below.

Fair value of financial instruments

Management uses valuation techniques in measuring the fair value of financial instruments, where active market quotes are not available. Details of the assumptions used are given in the notes regarding financial assets and liabilities.

In applying the valuation techniques management makes maximum use of market inputs, and uses estimates and assumptions that are, as far as possible, consistent with observable data that market participants would use in pricing the instrument. Where applicable data is not observable, management uses its best estimate about the assumptions that market participants would make. These estimates may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

Classification of financial assets

The classification of financial assets requires an assessment of the business model within which assets are held and an assessment of whether the contractual terms of the financial assets have primarily cash flows that are solely payments of principle and interest on the principle outstanding.

BEAUBEAR CREDIT UNION LTD.
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16. SIGNIFICANT MANAGEMENT JUDGMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATION UNCERTAINTY (continued)

Member loan loss provision

Impairment of financial instruments is assessed on whether credit risk on the financial asset has significantly increased since initial recognition and requires forward looking information in the measurement of expected credit losses.

In determining the collective loan loss provision management uses estimates based on historical loss experience for assets with similar credit risk characteristics and objective evidence of impairment. Further details on the estimates used to determine the allowance for impaired loans are provided in Notes 5 and 6.

17. COMMITMENT

One of the Credit Union's two branches operates from a leased premises. The lease expires December 31, 2023 with a renewable option for a further 10 years. The minimum annual rent is \$60,000 plus HST.

18. COMPARATIVE AMOUNTS

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.

19. SUBSEQUENT EVENT

The spread of COVID-19 has significantly impacted the economy. Employees are being laid off from employment and businesses are being forced to cease or limit operations for long or indefinite periods of time resulting in an economic slowdown. Governments and central banks have responded with monetary and fiscal interventions to stabilise economic conditions. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. The Credit Union has determined that these events are likely to result in an increase in its expected credit losses; due to a greater probability of default across many borrowers, even those that currently do not exhibit significant increases in credit risk but may in the future; and a higher magnitude of loss given default, due to possible decreases in the value of collateral and other assets. Expected credit losses under IFRS 9 are based on information about past events, current conditions and forecasts of future economic conditions, however it is not possible to completely or reliably estimate the full impact on the financial position and results of the Credit Union.

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